BRANDYWINE HEIGHTS

AREA SCHOOL DISTRICT

Budget Presentation

General Overview
Expenditures/Revenues, Taxes & Options

January 29th, 2018 6:00 P.M.



Meeting Agenda

- 2017-18 Current Year Projections
- 2018-19 Budget Summary
- Revenue Detail
- Expenditure Detail
- Upcoming Budget Meeting Schedule

2017-18 Projections

| | 2017-18 Budget | 2017-18 Projection | Difference |
|-------------------------------|-------------------|-----------------------|------------|
| Revenues | 31,323,875 | 31,382,539 | 58,664 |
| Expenditures | 33,175,040 | 32,676,007 | 499,033 |
| Revenues over Expenditures | (1,851,165) | (1,293,468) | 557,697 |
| Beginning Fund Balance | 9,426,019 | 9,426,019 | |
| Ending Fund Balance | 7,574,854 | 8,132,551 | |

2018-19 Budget Summary (0% increase)

| | 2018-19 Budget | % Change from 17-18 Budget |
|------------------------------------|----------------|----------------------------------|
| Revenues | 31,431,372 | .3% |
| Expenditures | 32,630,988 | -1.6% (3% increase without ESCO) |
| Revenues over Expenditures | (1,199,616) | |
| Beginning Fund Balance (Projected) | 8,132,551 | |
| Ending Fund Balance | 6,932,935 | |

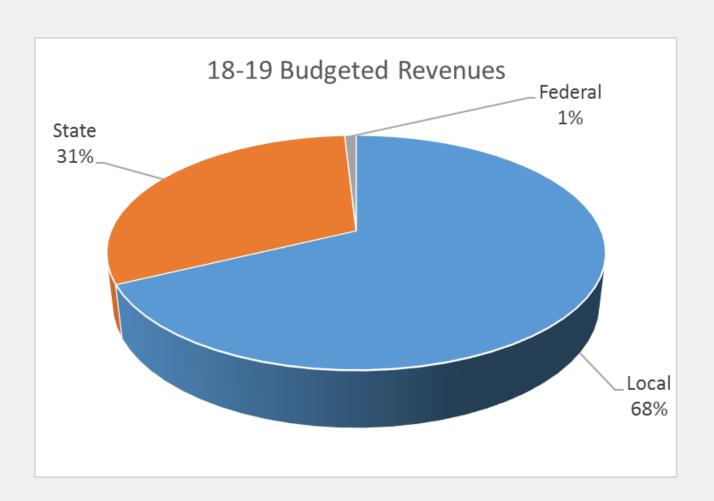
2018-19 Budget Summary

- Summary
 - Includes 0% millage rate increase
 - Contractual and support staff salary increases, increases to medical benefits, and PSERS rate of 33.43%
 - \$200,000 budgetary reserve
 - Other expenditure items:
 - Read 180 upgrade \$51,217
 - HS BBN studio \$50,000
 - New technology lease cycle

2018-19 Revenue Summary

- Local Revenue \$21,312,396
 - Includes 0% millage rate increase
 - Minor adjustments to other revenue sources such as interim, per capita, delinquent, and earned income taxes based on prior receipts
- State Revenue \$9,836,976
 - Slight increases to 17-18 allocated amounts for regular and spec. ed. subsidies
 - Increase in social security and PSERS reimbursements based on salaries
- Federal Revenue \$280,000
 - Budgeted decreases based on federal budget outlook
 - No money budgeted for Medical Access
- Other Revenue \$2,000

Revenue Sources



- Largest % of revenue from local sources:
 - Current real estate tax 85%
 - Earned income tax 8%
 - Delinquent real estate tax 3%
- State sources
 - Basic education subsidy 42%
 - Special education subsidy 11%
 - State share of retirement 21%

Real Estate Tax Data – November Abstract

| | A | Assessed Value | | N | lumber of Parcels | |
|----------------|--------------|----------------|------------|----------------|-------------------|---------|
| | Residential/ | | % | Residential/ | | |
| | Farms/Other | Commercial | Commercial | Farms/Other | Commercial | Total |
| District | 72,281,800 | 2,145,000 | 2.97% | 689 | 13 | 702 |
| Longswamp | 209,806,600 | 36,022,700 | 17.17% | 2,395 | 89 | 2,484 |
| Rockland | 195,170,800 | 2,893,500 | 1.48% | 1,649 | 24 | 1,673 |
| Topton | 63,453,600 | 15,113,700 | 23.82% | 678 | 80 | 758 |
| | 540,712,800 | 56,174,900 | 10.4% | 5,411 | 206 | 5,617 |
| Total Assessed | Value | 596,887,700 | | Average Assess | ed Value | 106,265 |

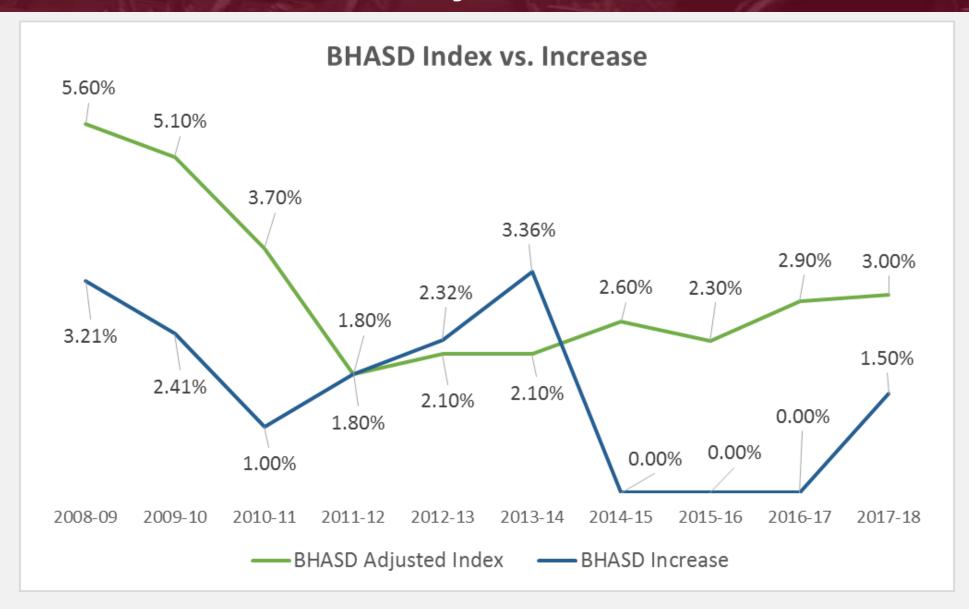
Millage Increase Effect

| | New Millage Rate | Revenue Generated | Operating Budget Deficit | Increase to Average Property Owner |
|---------------|---------------------|----------------------|-----------------------------|--|
| 0% increase | 32.7845 | \$1,052 | (\$1,199,616) | \$0 |
| 1% increase | 33.1123 | \$188,961 | (\$1,010,655) | \$35 |
| 1.4% increase | 33.2435 | \$264,124 | (\$935,492) | \$49 |
| 2% increase | 33.4402 | \$376,869 | (\$822,747) | \$70 |
| 2.8% increase | 33.7025 | \$527,195 | (\$672,421) | \$98 |

Millage Comparison

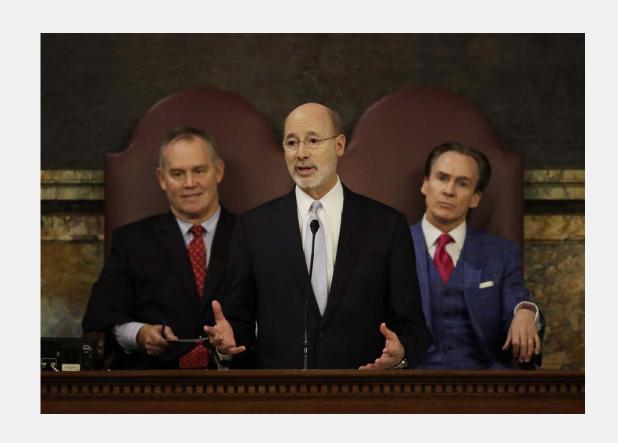
| DISTRICT | 2016-17 MILLAGE | 2017-18 MILLAGE | CHANGE | % CHANGE |
|----------------------|-----------------|-----------------|--------|----------|
| Antietam | 37.790 | 39.150 | 1.360 | 3.60% |
| Brandywine Hts. Area | 32.300 | 32.785 | 0.485 | 1.50% |
| Exeter Twp. | 32.219 | 32.630 | 0.411 | 1.28% |
| Fleetwood Area | 31.810 | 32.560 | 0.750 | 2.36% |
| Daniel Boone Area | 29.700 | 30.200 | 0.500 | 1.68% |
| Wyomissing Area | 30.067 | 30.067 | 0.000 | 0.00% |
| Kutztown Area | 29.954 | 29.954 | 0.000 | 0.00% |
| Muhlenberg | 28.560 | 29.060 | 0.500 | 1.75% |
| Conrad Weiser Area | 27.135 | 28.000 | 0.865 | 3.19% |
| Governor Mifflin | 27.100 | 27.600 | 0.500 | 1.85% |
| Tulpehocken Area | 27.700 | 27.600 | -0.100 | -0.36% |
| Twin Valley | 26.770 | 27.546 | 0.776 | 2.90% |
| Schuylkill Valley | 27.070 | 27.070 | 0.000 | 0.00% |
| Hamburg Area | 26.710 | 26.960 | 0.250 | 0.94% |
| Oley Valley | 26.328 | 26.919 | 0.590 | 2.24% |
| Wilson | 24.950 | 25.290 | 0.340 | 1.36% |
| Boyertown Area | 24.270 | 25.020 | 0.750 | 3.09% |
| Reading | 17.930 | 17.930 | 0.000 | 0.00% |

Tax Increase History



State Revenue for 18-19

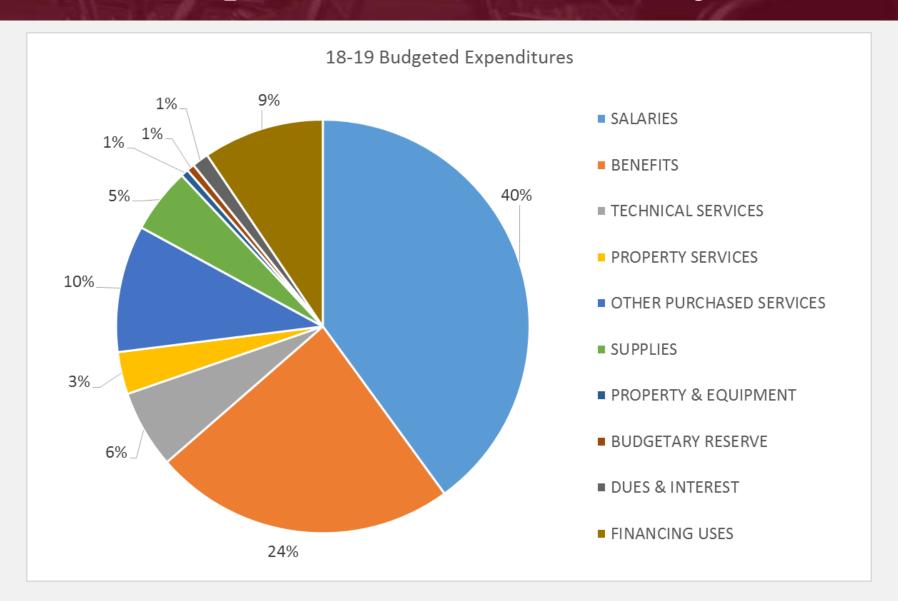
- Governor Wolf budget address on Feb 6th.
- Has made prior emphasis on increasing education funding
- Impact of \$100mm extra in basic ed. funding for BHASD \$29,322
- Budgeted slight increases to BEF and SEF based on the governors past education priorities



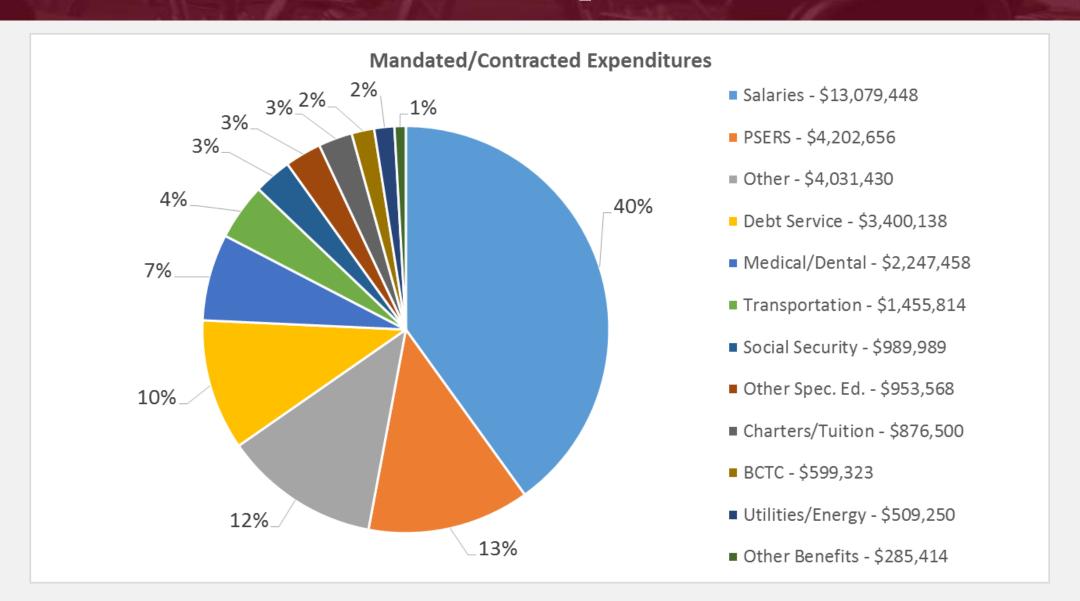
2018-19 Expenditure Summary

- Increase in salaries and benefits 2.8%
 - Total dollar increase \$571,106
 - Contractual professional staff increases and support/managers group increase
 - Increase in medical rates and other benefits
 - PSERS increase \$132,311 (full cost, not net of subsidy revenue)
 - .86% increase vs. 2.54% increase previous year
 - \$4.2 mm expense line item
- HS BBN studio upgrade \$50,000
- Read 180 upgrade \$51,217
- Curriculum cycle Sec. Lang. Arts, Library, ESL, HS World Language
- New technology lease cycle

2018-19 Expenditure Summary



2018-19 Mandated Expenditures



Historical Expenditure Reductions

- 2009-10
 - Closing of Rockland Elementary
- 2011-12
 - 7 retirements with incentive
 - 4 teacher furloughs
 - 14 support staff reduced
 - MOU with custodial staff for salary reductions
 - Eliminate transportation run
 - Activity fee initiated
 - Closing of Longswamp Elementary
 - Revise curriculum cycle from 5 to 6 year

Historical Expenditure Reductions

- 2012-13
 - Salary freeze for professional and administrative staff
 - MOU with secretarial staff for salary reductions
 - Outsourcing of technology
- 2013-14
 - Outsourcing of para-professionals
- 2014-15
 - 5 retirements with incentive
- 2015-16
 - 3 positions eliminated, 2 not filled from retirement
- 2016-17
 - 3 retirements with incentive

Fund Balance as of 7/1/17

| Committed - PSERS | 1,624,000 |
|--|-----------|
| Assigned | |
| Technology Plan | 228,000 |
| Deferred maintenance projects | 500,000 |
| Potential Litigation/Arbitration | 60,000 |
| Early Education Start-up | 225,000 |
| Innovative Programs Initiative | 75,000 |
| State Budget Delay Reserve | 1,500,000 |
| Amount Needed to Balance Budget | 1,851,165 |
| | 4,439,165 |
| | |
| Unassigned | 3,362,854 |
| 10.1% of total 17-18 budgeted expenditures | |
| | |
| Total Fund Balance | 9,426,019 |
| Total Fund Balance | 9,426,019 |

Multi-Year Projection

| | 2017-18 | 2018-19 | 2019-20 | 2020-21 | 2021-22 | 2022-23 | 2023-24 |
|---------------------------|------------|------------|------------|------------|------------|------------|------------|
| Beginning Fund Balance | 9,426,020 | 8,132,552 | 6,932,936 | 4,943,749 | 3,433,667 | 1,804,578 | 2,075,897 |
| | | | | | | | |
| Revenues | 31,382,539 | 31,431,372 | 32,064,022 | 32,646,253 | 33,000,397 | 33,618,321 | 34,080,660 |
| | | | | | | | |
| Expenditures | 32,676,007 | 32,630,988 | 34,053,209 | 34,156,334 | 34,629,486 | 33,347,002 | 33,841,122 |
| | | | | | | | |
| Ending Fund Balance | 8,132,552 | 6,932,936 | 4,943,749 | 3,433,667 | 1,804,578 | 2,075,897 | 2,315,435 |

- 2% local revenue increase (0% tax increase in 18-19 numbers)
- 1.8% average salary increase, 4.5% average benefit increase
- 1.5 % increase in other expenditures
- \$2.7mm debt reduction in 2022-23 (includes \$600,000 expense for ES entrance in 19-20)

2018-19 Budget Use of Fund Balance

| | Increase/Decrease |
|--|-------------------|
| Deficit with 0% tax increase | (\$1,199,616) |
| Revenue from 1.4% tax increase | 264,124 |
| Use of PSERS Committed Fund Balance - \$400k over 4 years | 400,000 |
| Budgetary Reserve | 200,000 |
| HS BBN Studio and Read 180 | 101,217 |
| Remaining deficit | (234,275) |

Debt Service

BRANDYWINE HEIGHTS AREA SCHOOL DISTRICT

Gross Debt Outstanding

As of July 1, 2017

| As of Fiscal Year Ending June 30 | (1) 2002 Del Val Fixed (1.52%) | (2) 2002 Del Val Fixed (3.86%) | (3) 2014 G.O. Notes | (4) 2014 G.O. Notes (COI) | (5) 2016 G.O. Notes | Total |
|--|---|---|---------------------------|------------------------------------|---------------------------|------------|
| 2018 | 903,443 | 1,841,113 | 105,204 | 6,188 | 490,800 | 3,346,748 |
| 2019 | 235,065 | 477,504 | 105,204 | 41,056 | 2,544,310 | 3,403,139 |
| 2020 | | | 270,204 | | 3,232,500 | 3,502,704 |
| 2021 | | | 285,848 | | 3,224,410 | 3,510,258 |
| 2022 | | | 3,270,964 | | | 3,270,964 |
| 2023 | | | 472,144 | | | 472,144 |
| Total | 1,138,508 | 2,318,618 | 4,509,568 | 47,244 | 9,492,020 | 17,505,957 |

⁽¹⁾ Series 2002 DelVal Note, fixed rate portion at 1.519%

⁽²⁾ Series 2002 DelVal Note, fixed rate portion at 3.856%

⁽³⁾ Series 2014 Notes, Average Coupon 2.64%, callable anytime

⁽⁴⁾ Series 2014 Notes (Cost of Issuance), Average Coupon 2.64%, callable anytime

⁽⁵⁾ Series 2016 Notes, Average Coupon 2.20%, callable anytime

Next Steps

- Continue to review budget for expenditure and revenue adjustments
 - Departmental budget reviews
 - Summary of changes presented at upcoming meetings
- Monitor status of state and federal budget
- Upcoming budget meetings
 - February 19, 2018 Curriculum/Instruction, Special Education, Technology, Other Instruction
 - February 26, 2018 Maintenance, Transportation, Business/Board, Athletics
 - March 26, 2018 Salary & Benefits
 - April 2, 2018 Final Review (regular board meeting)

Questions?